

OUR REFERENCES

TRAINING - CONSULTING - MANAGEMENT

FRANCE

AJACCIO NAPOLÉON BONAPARTE AIRPORT
AVIGNON-PROVENCE AIRPORT
BASTIA-PORETTA AIRPORT
BEAUVAIS TILLE AIRPORT JOINT ASSOCIATION
BRITTANY REGION
CAEN-CARPIQUET AIRPORT
CALVI SAINTE-CATHERINE AIRPORT
CAP CALAIS CONURBATION AUTHORITY
CHAMBER OF COMMERCE AND INDUSTRY
OF CHERBOURG-COTENTIN
DIJON-BOURGOGNE AIRPORT
FIGARI SUD CORSE AIRPORT
LIMOGES AIRPORT
LORIENT SOUTH BRITTANY AIRPORT
MONTPELLIER-MÉDITERRANÉE AIRPORT
PAU-PYRÉNÉES AIRPORT
ROUEN VALLEE DE SEINE AIRPORT JOINT ASSOCIATION
SEINE NORMANDIE MER CCI
TARBES-LOURDES-PYRÉNÉES AIRPORT
TOULON-HYÈRES AIRPORT

EUROPE

CUNEO LEVALDIGI AIRPORT (ITALY)
JONKOPING AIRPORT (SWEDEN)
LARNAKA AND PAFOS AIRPORTS (CYPRUS)
LECH WALESA GDANSK AIRPORT (POLAND)
LIÈGE-BIERSET AIRPORT (BELGIUM)
LUXEMBOURG-FINDEL AIRPORT (LUXEMBOURG)
MONACO HELIPORT (MONACO)
SAN REMO-ALBENGA AIRPORT (ITALY)
TALLINN AIRPORT (ESTONIA)

MIDDLE-EAST/ASIA

BAHRAIN AIRPORT
CSAMA - CHINA SINGAPORE AIRPORT MANAGEMENT ACADEMY (CHINA)

THEY TRUST IN US

FRENCH OVERSEAS TERRITORIES

CAUYENNE FÉLIX ÉBOUÉ AIRPORT (FRENCH GUYANA)
CHAMBER OF COMMERCE AND INDUSTRY
OF MARTINIQUE (FWI)
FORT DE FRANCE AIMÉ CÉSaire AIRPORT (FWI)
POINTE À PITRE AIRPORT - (FWI)
SAINT-DENIS ROLAND GARROS AIRPORT
(INDIAN OCEAN)
SETIL (FRENCH POLYNESIA)

AFRICA

ASECNA - DAKAR (SENEGAL)
CAMEROON AIRPORTS
LIBREVILLE AIRPORT (GABON)
OFFICE NATIONAL DES AÉROPORTS (MOROCCO)
RÉGIE DES VOIES AÉRIENNES (DEMOCRATIC REPUBLIC OF CONGO)

NICE AIRPORT MANAGEMENT

MAINLAND FRANCE AND FRENCH OVERSEAS TERRITORIES

AJACCIO NAPOLEON BONAPARTE AIRPORT (SUD CORSE CCI)

- Flight information system
- Project Management Assistance (PMA)
- Hold baggage control
- Flight information system assignment

AVIGNON-PROVENCE AIRPORT (CCI VAUCLUSE)

- Runway study

BASTIA-PORETTA AIRPORT (HAUTE CORSE CCI)

- Flight information system assignment
- Terminal and vehicle parking site plan
- Accounting assistance
- Security Checkpoint set-up assistance
- Set-up assistance for a quality management system
- Route studies
- Audit on security procedures
- AESA audit

BEAUVAIS TILLE AIRPORT JOINT ASSOCIATION

- Midway strategic audit of the Beauvais airport public service delegation (in partnership with Abington Advisory)

BRITTANY REGION

- Infrastructures audit (in partnership with Ernst & Young)

CAEN-CARPIQUET AIRPORT (CAEN NORMANDY CCI)

- Traffic potential study

CALVI SAINTE-CATHERINE AIRPORT (CCI HAUTE CORSE)

- Flight information system mission

CAP CALAISIS CONURBATION AUTHORITY

- Strategic audit (in partnership with Abington Advisory)

CASA – ACTION COMMITTEE FOR THE CREATION OF AIRPORT COMPANIES (POOL OF 12 CCIS)

- Preparation of legal texts and monitoring the creation of airport companies in France
- Strategic advice
- Legal advice
- Technical advice
- Benchmark
- Lobbying

CAYENNE FÉLIX ÉBOUÉ AIRPORT (CCI FRENCH GUYANA)

- Flight information system audit
- Training operation center controllers

CCI OF CHERBOURG-COTENTIN

- Development of a new specifications project between the new owner (Manche Departmental Council) and the Chamber of Commerce and Industry

CCI OF MARTINIQUE

- Providing assistance with the extension of Fort de France Aimé Césaire airport concession

DIJON-BOURGOGNE AIRPORT (CCI DIJON)

- Marketing plan
- Commercial representation for the airport

FIGARI SUD CORSE AIRPORT (CCI SUD CORSE)

- Flight information system mission

FORT DE FRANCE AIMÉ CÉSAIRE AIRPORT

- Technical audit
- Providing support for the implementation of a CMMS (Computer Maintenance Management System)
- Audit and consulting on ERP implementation
- Marketing training

GINGER

- Forecast air traffic study for Nantes Notre Dame des Landes Airport

LIMOGES AIRPORT (LIMOGES CCI)

- Route studies

LORIENT SOUTH BRITTANY AIRPORT (MORBIHAN CCI)

- Route studies

MARTINIQUE TOURISM COMMITTEE (MARTINIQUE)

- Air transport consulting

MATMUT

- Rouen airport strategic audit

MONTPELLIER-MÉDITERRANÉE AIRPORT

- Project Management Assistance
- Hold baggage control

PAU-PYRÉNÉES AIRPORT (CCI PAU)

- Flight information system mission

POINTE-À-PITRE AIRPORT CARIBBEAN HUB

- Route studies
- Implementation of TOD (True Origin and Destination) investigations
- Maintenance function audit
- Action plan monitoring and implementation following a maintenance function audit
- Audit, assistance with writing calls for tender and analysis of cleaning bids
- Training of terminal managers
- Study of automatic luggage check-in system
- Accounting assistance
- Risk mapping

ROUEN VALLEE DE SEINE AIRPORT JOINT ASSOCIATION

- Project management assistance for transition to direct management (in partnership with Abington Advisory and Latoumerie, Wolfrom & Associés)

SAINT-DENIS ROLAND GARROS AIRPORT

- Establishment of TOD (True Origin and Destination) surveys
- Infrastructure programming study, in partnership with the technical and economic research centre (SETEC)
- Superstructures and infrastructure assistance study, in partnership with the SETEC and ICADE
- Assistance with the implementation of a business plan and accounting advice
- Strategy consultancy (in partnership with Abington Advisory)

SEINE NORMANDIE MER CCI

- Route studies

SETIL (FRENCH POLYNESIA)

- Providing assistance to the management
- Flight information system mission
- Operation and safety plan
- Communication strategy
- Economic impact study
- Providing assistance with the organization of the economic consultative committee
- Marketing training

TARBES-LOURDES-PYRÉNÉES AIRPORT

- Flight information system mission

TOULON-HYÈRES AIRPORT (CCI VAR)

- Missioned on site during 2,5 years for technical consulting and support

EUROPE

CUNEO LEVALDIGI AIRPORT (ITALY)

- Infrastructure optimization study

JONKOPING AIRPORT (SWEDEN)

- Route studies

LARNAKA AND PAFOS AIRPORTS (CYPRUS)

- NAMA is in charge of airport marketing in Cyprus airports during the length of the concession contract:
- Forecast traffic
- Marketing plan
- Route studies
- Macroeconomic studies
- CRM

- Communication, etc.

In addition, NAMA carried out other projects:

- Implementing a Safety Management System (SMS)
- Car park study
- Maintenance audit

LECH WALESA GDANSK AIRPORT (POLAND)

- Infrastructure audit
- Training

LIÈGE-BIERSET AIRPORT (BELGIUM)

- Route studies

LUXEMBOURG-FINDEL AIRPORT (LUXEMBOURG)

- Route studies
- Traffic potential study

MONACO HELIPORT (MONACO)

- Technical study

SAN REMO-ALBENGA AIRPORT (ITALY)

- Staff training
- Maximizing organization
- Developing airport services
- Airport marketing strategy and development
- Forecasting traffic
- Communication consulting
- Audit and developing New Information and Communication Technologies
- Pricing, etc.

TALLINN AIRPORT (ESTONIA)

- Implementing a Phytosanitary Inspection System for air cargo

WORLDWIDE

MIDDLE-EAST/ASIA

BAHRAIN AIRPORT

- Implementing an organisation system relating to aircraft apron management for the Bahrain Formula 1 Grand Prix

CSAMA – CHINA SINGAPORE AIRPORT MANAGEMENT ACADEMY (CHINA)

- Training seminar on non-aeronautical activities

AFRICA

ASECNA – DAKAR (SENEGAL)

- Airport management training (in partnership with IFURTA - Training and Research Institute for Air Transport, Aix-en-Provence - France)

CAMEROON AIRPORTS

- Assistance with the development of the 2012–2016 / 2017–2021 strategic plans
- Audit of non-aeronautical activities
- Airport management seminar
- Finance training
- VIP Lounge benchmark
- Ground handling manager training
- Airport marketing assistance

EXPAIR CONSULTING

- Technical audit of runways in West Africa

LIBREVILLE AIRPORT (GABON)

- Training on Lounges and information desk

OFFICE NATIONAL DES AÉROPORTS (MOROCCO)

- Study, overhaul and tender documents for the airport information system
- Implementing a CUTE system
- IT consulting and support
- Providing support with defining a strategic approach

RÉGIE DES VOIES AÉRIENNES

(DEMOCRATIC REPUBLIC OF CONGO)

- Airport management seminar



NAMA
NICE AIRPORT MANAGEMENT

 **NAMA, THE PERFORMANCE OPTIMISER**